

## AHR Board of Director's Meeting – October 2009

| TOPICS                                                                  | DISCUSSION                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
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|                                                                         | <p>The October 7, 2009, meeting was called to order by president, Bill Jameson at p.m. (EST). Attending were: Emily Gibson, Andrew Yoder, Bob Duvall, Don Jackson, Gary Leisure, Paul Sutton, Willie Lehman, Theo Hug, Dean Baker and Ruth Schwab.</p> <p>Dave Kraus and Mike LeVasseur absent with notice.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>I. Old Business<br/>(Review of the minutes of previous meetings)</b> | <p>September minutes approved on line</p> <p>Results of election: Andrew Yoder and Brian Mitteer have been elected as at large directors. Also elected are Dean Baker as Northeast Director and Don Jackson as Southeast Director.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>II. Office Update – Ruth Schwab</b>                                  | <p>For the month of September (report dates between September 2nd thru October 7th), we have completed 127 transfers and 59 foal registrations. There are 335 stallions renewed for 2009 and 101 so far for 2010. We have 1,363 members and 189 magazine subscribers. The stallion parade/futurity book and the 2010 calendar went to the printer October 7th. The election ballots were counted with the help of the staff and the Winkler Family and under the supervision of JD Bookkeeping. One hundred and thirty-seven consignments were received and sale catalogs are hitting mail boxes now. The list of consigned horses is also posted to the AHR website's sale page. Our apologies for the ring/no answer on the phone at the AHR office Saturday, Sunday &amp; Monday morning October 3-5. On Monday we discovered that we had no dial tone and no DLS connection. I used my cell to call the phone company and they sent a repair person out to check for problems. He discovered our phone lines had been cut on the outside of the building, as were all the phone lines to all the units in our complex. It turns out there was a break-in a few doors down and all the phone lines had been cut in an attempt to disable any alarms. We were back up and answering just after noon on Monday.</p> |
| <b>III. Committee Reports</b>                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>1. AHR Youth</b>                                                     | <p>Dave Wilson and Aileen Ayers - Co-Chairs</p> <p>Members: Carolyn Sutton, Dave Kraus, Paula Verhoff, Levi Yoder, and Sue Cassaday (office consultant)</p> <p>No report received.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>2. By-Laws</b>                                                       | <p>Willie Lehman – Chair</p> <p>Members: Bill Jameson and Scott Sechler</p> <p>Nothing new to report.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>3. Classification</b>                                                | <p>John Dunkel and Abram Miller – Co-Chairs</p> <p>Members: Robert Eicher, Don Jackson, Gail Baum, Brandy Wagner and Dave Ayers)</p> <p>The I/C committee conducted a conference call on September 24<sup>th</sup> to review all four sites. After reviewing the sites, the committee did a careful and in-depth evaluation of three letters we had received concerning the inspection and classification process. After thoughtful consideration of each letter received, the committee formed the basis for letters to each horse owner to follow up on previous phone conversations. John Dunkel and Abe Miller will author these formal responses. During our discussions on the letters, procedures and participant education, more than seven concrete actionable ideas were agreed upon to be discussed further by the committee and presented to the Board at the Annual Meeting.</p>                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>4. Disposition and Trainability Assessment Committee</b>             | <p>Robert Eicher – Chair</p> <p>Members: Lou Sutton, Steve Verhoff, Glen Yoder, Emily Gibson, Peg Brown and Cindy Bunner</p> <p>The next assessment will be on Friday, October 23, at 9:00 A.M. at the Ashland Fall Sale.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>5. Finance</b>                                                       | <p>Andrew Yoder – Chair</p> <p>Members: Levi Yoder and Bill Jameson</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |

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|                          | Balance sheet and Profit/Loss spreadsheets were distributed and reviewed.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>6. Futurity – SIP</b> | <p>Bill Jameson – Chair<br/>Members: Lou Sutton, Jacque Woodward, Brian Mitteer, Ruth Schwab (office consultant)</p> <p>There are 93 Haflingers entered in the show. A new pleasure judge has been hired. The futurity show book is combined with the stallion parade book. There was discussion about not allowing for sale signs on the futurity horse stalls on unconsigned horses, as it is unfair to the consignors for the concurrent sale.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>7. Judges</b>         | <p>Joel Greenisen – Chair<br/>Members: Jacque Woodward, Brian Mitteer, Holly Singleton, Paul Sutton and Jennifer Rousseau</p> <p>Submitted by Joel Greenisen: A copy of the Washington letter was sent to me as Judges Chair and I obtained a copy of the Wisconsin letter. I copied these to all members of the Judges Committee and to the other 5 Senior C judges asking for oral feedback to me. That feedback as the Utah letter was passed on to John Dunkel per my understanding that the I and C Committee was asked to develop responses. Judges Program application forms were personally sent by me last spring to the four people we talked about last October as good candidates. So far, only one of those has been returned, however applications have been received from two other quality candidates, as I reported last month.</p>                                                   |
| <b>8. Membership</b>     | <p>Bob Duvall – Chair<br/>Members: Art Winder and Mike Williams</p> <p>The letter written to the members should be in the next magazine. We hope to discuss several ideas with the board at our annual face to face meeting in October.. Of note is how well the KILE show promoted Haflingers with around 78 Haflingers in attendance.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>9. National Show</b>  | <p>Bill Jameson – Chair<br/>Members: Jacque Woodward, Steve Verhoff, Lou Sutton, Matt Ladd, Kay Tearman, Carolyn Sutton and Brian Mitteer</p> <p>The 2009 show was a great success with 200 plus Haflingers shown. There has been very positive feedback from exhibitors, as well as the facility staff. Haflingers and Haflinger people are clearly the best ever to work with! Financially the show was self supporting. The facility met exhibitors approval and we are working on a contract for 2010 to have the show at Springfield again.<br/>www.frawgbytes.com was the photographer, and photos can be viewed on their website, listed under American Haflinger Association and can be ordered.<br/>A letter of complaint about a judge from the National Show was reviewed by the Board along with the judge's response to the complaint and no action is deemed necessary by the Board.</p> |
| <b>10. Nominating</b>    | <p>Paul Sutton – Chair<br/>Members: Betty Miller and Judy Winkler</p> <p>Total votes were 335 with 7 not countable.<br/>At large Directors elected are Andrew Yoder and Brian Mitteer with Dean Baker as Northeast Director and Don Jackson as Southeast Director<br/>Nominations from the Western Region will be contacted and then interested individuals will be considered by the Board for appointment for a one year term.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>11. Pedigree</b>      | <p>Theo Hug – Chair<br/>Members: Ray Miller, Anita Sweeney, Dave Kraus and Don Jackson</p> <p>There needs to be additional investigation into the allegation that a registered Haflinger was being sold without papers for one price, but if the new owner wanted the papers, the papers would cost an additional \$500. This is unethical and AHR papers are not to be be "sold" for profit.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
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| <b>12. Personnel/Office</b>                             | <p>Bill Jameson – Chair<br/> Members: Andrew Yoder, Gary Leisure, Theo Hug and Carolyn Sutton</p> <p>Nothing new to report.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <b>13. Points/Awards</b>                                | <p>Mike LeVasseur – Chair<br/> Members: Ken Tearman, Kathleen Woodward and Carolyn Gilmore<br/> Members are sending in their participation hours.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| <b>14. Promotions/<br/>Advertising/Regional Support</b> | <p>Dave Kraus – Chair<br/> Members: Cindy Bunner and Mike Williams.</p> <p>1/4 page black and white ad in Horseman's Corral for \$230.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>15. Publications</b>                                 | <p>Gary Leisure – Chair<br/> Members: Emily Gibson, Mike LeVasseur and Paul Sutton, and Ruth Schwab (office consultants)</p> <p>The magazine is at the printers and should be complete and mailed out on Friday October 9th. Invoices should be ready the first of next week.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>16. Sales</b>                                        | <p>Dave Wilson – Chairs<br/> Members: Phil Greenisen and Andrew Yoder<br/> Non-sale unconsign future horses are not to be advertised for sale by having a sign on their stall door as it is unfair to the owners of consigned horses.<br/> Discussion about whether uncatalogued horses could be considered to be sold at the sale, and the decision was to not allow it.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>17. Video Committee</b>                              | <p>Mike LeVasseur – Chair<br/> Members – Kathleen Woodward, Don Jackson, and Emily Gibson</p> <p>A video of the national show will soon be available.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| <b>18. Website</b>                                      | <p>Emily Gibson and Gary Leisure – Co-Chairs<br/> Members: Ruth Schwab (office consultant)</p> <p>The home page received over 5000 hits in September. The page about the Fall Sale has received over 1000 hits.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>19. World Federation</b>                             | <p>Joel Greenisen – Chair<br/> Members: Theo Hug, Jennifer Rousseau and Dirk Young</p> <p>The invoice has been received and paid to the New York show sponsors for AHR expenses for the Saturday night dinner and two days of the hospitality tent for the WHF visitors. This total came to \$1,143.64. That is much less than we had talked about either last fall or this spring (\$3,000 to \$5,000) due to fewer people attending and no need to pay for any translators.</p> <p>WHF dues are solicited each year based on (in Euros) an annual fee of \$145.35, .36 per stallion and .07 per breeding mare. Ruth and I have reviewed our numbers as we do each year: actual stallion licenses to-date in 2009 of 335, a 2008 foal crop of 800 and estimating the same for 2009. Based on this, we will pay based on 350 stallions and 1600 breeding mares (50% foal crop). This works out to 383 EUROS, converting to about \$575 US. This is by far the fewest number of horses we have paid on in the entire history of AHR, and only for 1999 did we pay fewer US dollars.</p> |
| <b>I. V. New Business</b>                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                                                         | <p>Moved by Lehman, seconded by Hug and approved that the meeting be adjourned at 9:58 p.m. The next meeting date is the Annual Meeting in Akron, Ohio October 26 and 27.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |